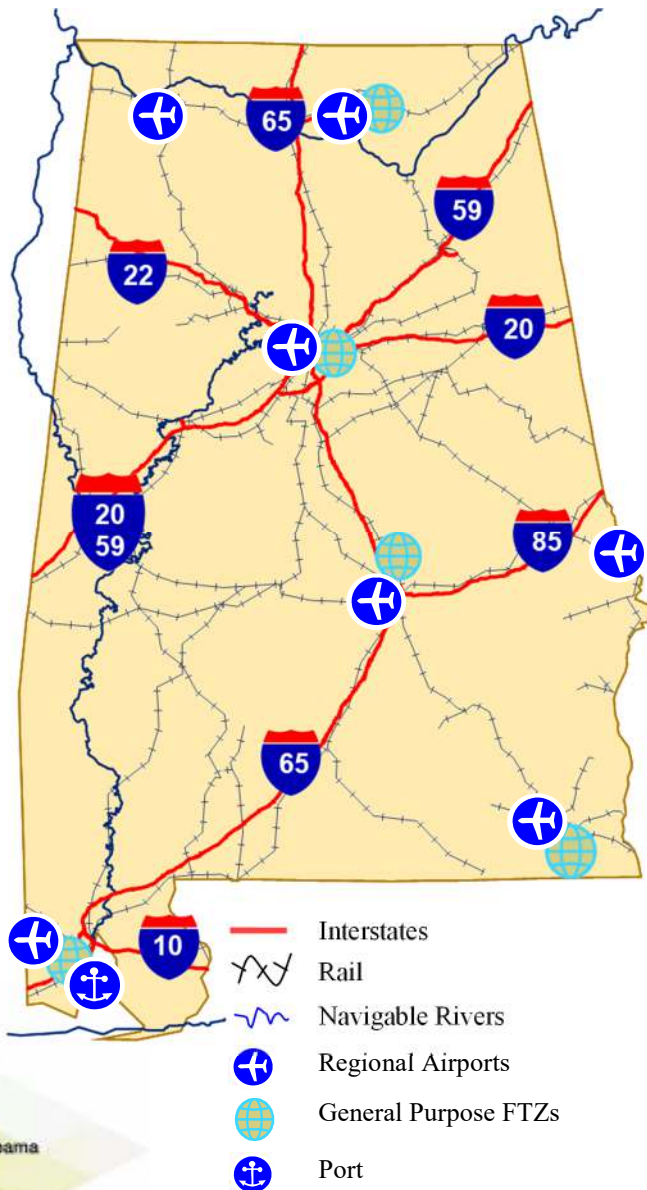




**OVERVIEW**



- Ace, Amazon, Dollar General, Home Depot, Target, SYSCO, and Wal-Mart are among the nationally known companies with major distribution operations in the state.
- Wholesale (NAICS 42) in Alabama accounted for 72,682 jobs and 9,699 establishments in 2020.
- Transportation and Warehousing (NAICS 48-49) in Alabama accounted for 61,942 jobs and 3,956 establishments in 2020.
- Alabama was ranked 23rd in the U.S. for exports. Companies in Alabama shipped products to nearly 200 countries.



Source: TradeStats Express; Bureau of Labor Statistics, QCEW, Annual Avg 2020.

Alabama is served by four major commercial airlines and several commuter airlines operating through seven commercial airports.

Alabama water corridors connect to over 15,000 miles (24,000+ km) of inland waterways in 23 states.

Port of Mobile offers carrier services and shipping options between major global, US Gulf, Southeast and Midwest markets.

Alabama is served by five Class I railroads and several short lines, carrying cargo over 3,800 miles (6,100+ km) of track.

Six interstate highways (I-10, I-20, I-22, I-59, I-65, I-85) converge in Alabama, allowing easy access to major markets.





## UNPARALLELED ACCESS

### Rail Transportation

- Alabama is served by five Class I railroads and several short lines, carrying cargo over 3,800 miles (6,100+ km) of track. Excellent main line connections give shippers good access to all major market centers.

*Source: Bureau of Transportation Statistics, National Transportation Atlas Database, 2015*

### Interstate Transportation

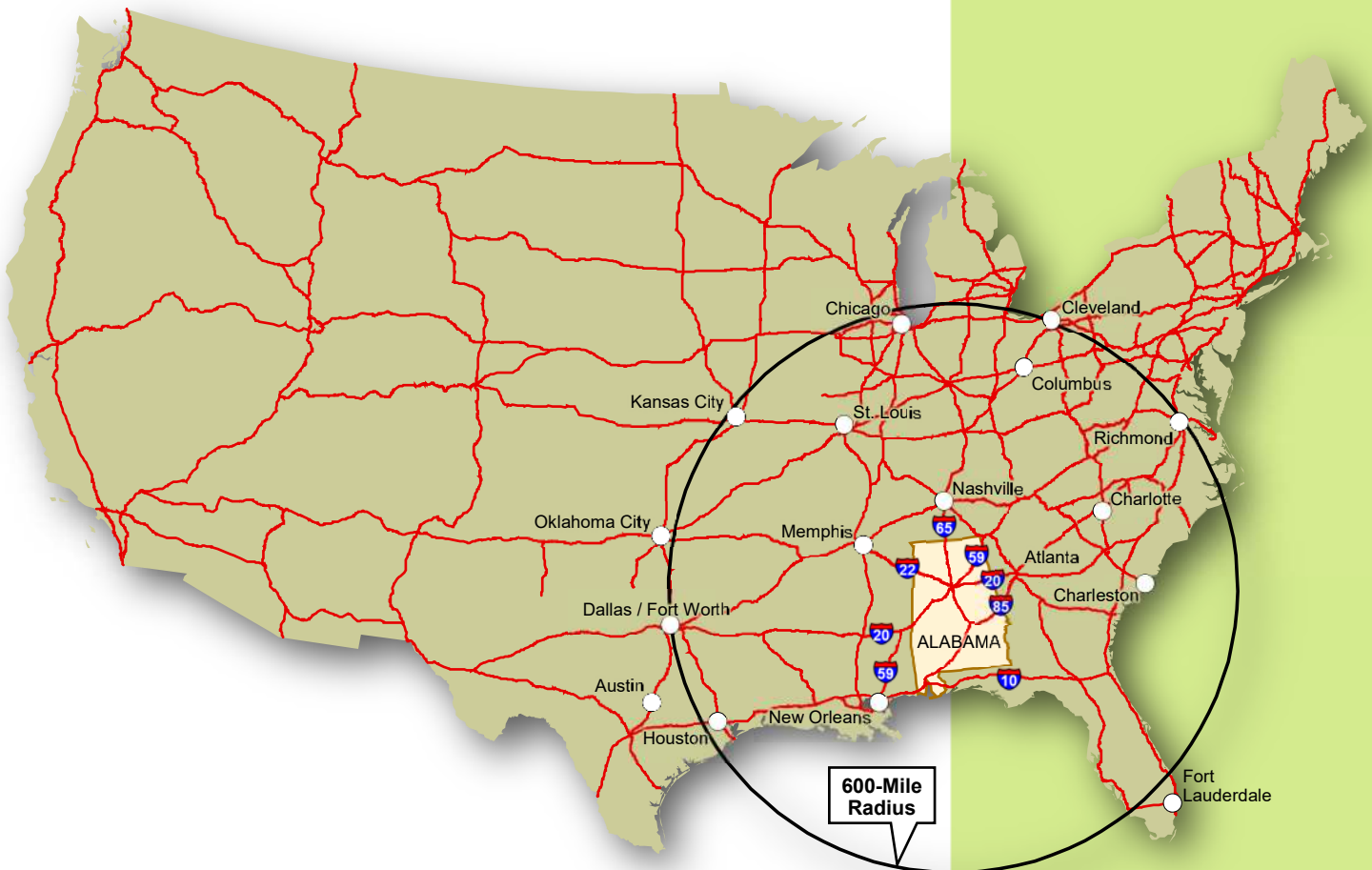
- Six interstate highways (I-10, I-20, I-22, I-59, I-65, I-85) converge in Alabama allowing goods to be shipped to major markets.

An eleven hour drive time from the center of Alabama reaches west to Dallas/Fort Worth, north to Chicago, east to Charleston, and south to Fort Lauderdale.

*Source: Google Maps*

Alabama's interstate system allows companies to access over 160 metro areas within a 600 mile radius.

*Source: ESRI*



### Aviation Transportation

- Alabama is served by four major commercial airlines and several commuter airlines operating through seven commercial airports. International flights are easily accessible via direct flights from major connecting cities. In addition, Alabama is located between two of the country's largest air freight centers - Memphis and Atlanta.
- Alabama has 92 public use airports. Through the Alabama Airport Improvement Program and the Federal Aviation Authority Airport Improvement Program, cities can develop airports for industrial and other civil use. Most public use airports are lighted and can accommodate corporate aircraft.



## UNPARALLELED ACCESS

### Water Transportation

- Alabama water corridors connect to over 15,000 miles (24,000+ km) of inland waterways in 23 states.
- The Alabama Channel at Port of Mobile bisects the 1,300 mile (2,090 km) Intracoastal Waterway, giving access to markets from Texas to Florida.

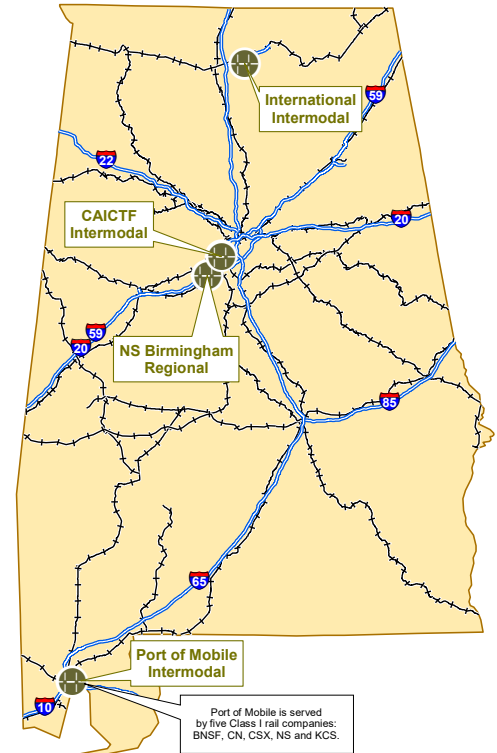
*Source: Bureau of Transportation Statistics, National Transportation Atlas Database, 2015*

### Port of Mobile

Since 2001, nearly \$1 billion has been invested in public seaport infrastructure. Investments include \$508 million in container intermodal facilities, \$160 million in steel handling terminals, \$125 million at McDuffie Coal Terminal, \$87 in general cargo and grain facilities, \$35 million in rail assets, including a rail ferry terminal, and a \$38 million federal turning basin servicing Post-Panamax and Super Post-Panamax vessels. These investments offer shippers improved carrier services and shipping options between major global trade lanes and U.S. markets.

- At 45 feet (13.7 meters), the port's main channel is one of the deepest channels in the South.
- The Port is served by five Class 1 railroads and two short-lines:
  - o CN, CSX, BNSF, NS and KCS.
  - o CG Railway (4-day Rail Ferry Service between Mobile and Mexico).
  - o Alabama & Gulf Coast Railroad (Genesee & Wyoming)
  - o Alabama State Port Authority Terminal Railway (Switching and Terminal Rail Services).
- 44 berths.
- Adjacent to I-10 and I-65.
- Cargo handling area: 5.2 million square feet (418,064 m<sup>2</sup>).
- 3 RO-RO terminals; a grain elevator; a freezer/refrigerated cargo terminal; oversized/heavy lift terminals; and a steel coil handling facility. 900T Barge Mounted Heavy Lift Crane Capable of Lifting 400T from the center of a Panamax ship.
- APM Terminals Mobile Container Terminal (\$500,000 TEU annual throughput; 2 Post-Panamax Cranes and 2 Super Post-Panamax Cranes).
- Container Intermodal Transfer Facility (container intermodal rail) operated by APM Terminals and Service by Canadian National/IC.
- Set Aside Lands for Logistics / Warehouse / Distribution.
- Container Carrier Service to the Port.
  - o Providing shippers with weekly, world-class container carriage to major trade lanes.
  - o Maersk, CMA CGM, MSC, COSCO, Evergreen, OOCL & ZIM.
- 900T Barge Mounted Heavy Lift Crane Capable of Lifting 400T from the center of a Panamax ship.
- Core business: coal, forest products, frozen poultry, iron & steel products, aluminum, oversized / heavy lift, and containers.
- Foreign Trade Zone 89.
- Mobile Aeroplex at Brookley, located adjacent to the port, offers immediate access to air cargo and air freight forwarding services.

### Intermodal Facilities of Alabama



### Waterways of Alabama





## WORKFORCE

- Wholesale (NAICS 42) in Alabama accounted for 72,682 jobs and 9,699 establishments in 2020.
- Transportation and Warehousing (NAICS 48-49) in Alabama accounted for 61,942 jobs and 3,956 establishments in 2020.

Source: Bureau of Labor Statistics, Quarterly Census of Employment and Wages, Annual Avg 2020.

- Alabama Industrial Development Training (AIDT) –
  - o AIDT was established to help new and expanding Alabama companies recruit and train an outstanding workforce. AIDT is consistently recognized for its excellence.

The Alabama higher education system consists of 28 four-year colleges and universities and 24 two-year community and technical colleges strategically located throughout the state providing Alabamians with educational opportunities to meet the emerging needs of industry.



Top 5  
U.S. Training Agency

### Median Distribution/Warehouse Hourly Wages

SOC	Description	Alabama	US
11-3071	Transportation, Storage, and Distribution Managers	\$39.26	\$45.46
43-5071	Shipping and Receiving Clerks	\$15.43	\$16.44
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$19.79	\$21.76
53-3033	Light Truck or Delivery Services Drivers	\$13.80	\$16.70
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	\$12.18	\$14.19
53-7064	Packers and Packagers, Hand	\$11.50	\$12.46

Source: EMSI 2021

## LOW OPERATING COSTS

- No inventory tax.
- Sales and use tax abatements for qualifying companies.
- Low property taxes.
- Property tax abatements for qualifying companies.
- Alabama has one of the lowest overall corporate income tax burdens in the U.S.
- Alabama is one of only a few states to allow federal income tax paid or accrued to be deducted from state income tax.
- Right-to-Work state.

Source: Federation of Tax Administrators





## RECENT EXPANSIONS & NEW PROJECTS (PARTIAL LIST)

Company	County	Product	Jobs Created	Investment (Millions)
<b>2020</b>				
AGS	Lee	Warehouse & Storage Distribution	62	\$2.9 (Expansion)
Aldez	Limestone	Automotive Logistics	50	\$8.72 (New)
Amazon	Jefferson	Last Mile Delivery Station	180	\$40 (New)
Amazon	Jefferson	Last Mile Delivery Station	80	\$40 (New)
Amazon	Cullman	Last Mile Delivery Station	20	\$1 (New)
Bonnie Plants LLC	Lee	Garden Plant Distributor	60	\$7.9 (New)
Buffalo Rock	Jefferson	Warehouse/Distribution Center; HQ Office	50	\$75 (Expansion)
Coastal Growers LLC	Escambia	Farm Product Wholesalers	150	\$87 (New)
Coca-Cola Bottling Company UNITED	Jefferson	Warehouse/Distribution	6	\$5 (Expansion)
CRST Malone	Jefferson	Trucking Logistics; HQ Office	10	\$5.14 (Expansion)
Dal-Tile	Fayette	Distributor of Ceramic & Porcelain Tile & Natural Stone	25	\$2.1 (Expansion)
DG Fresh Distribution AL, LLC	Montgomery	Warehouse/Distribution	65	\$26 (New)
Dunlap & Kyle Company, Inc	St. Clair	Tire Distribution	40	\$26 (New)
FedEx Ground	Jefferson	Distribution Ground Facility	285	\$43 (Expansion)
H2-Pharma, LLC	Montgomery	Pharmaceutical Products Distribution	6	\$5.08 (Expansion)
Lowe's	Jefferson	Bulk Distribution Facility	150	\$61 (New)
Motion Industries, Inc.	Jefferson	Industrial Parts Distributor	15	\$11.2 (Expansion)
Motion Industries, Inc.	Jefferson	Industrial Parts Distributor	0	\$5 (Expansion)
Nippon Express	Limestone	Global Logistic Services	101	\$19.1 (New)
Ozark Logistics	Butler	Logistics/Distribution	10	\$4 (Expansion)
Ray-Mont Logistics	Mobile	Integrated Logistics Facility	50	\$16 (New)
ST Holdings	Cullman	Merchant Wholesale Bedding Distribution	24	\$1.13 (New)
TriRx	Madison	Pharmaceutical Products Distribution	76	\$3 (Expansion)
WeatherTech Distributing Company	Jefferson	Wholesale Distribution of HVAC Products	7	\$7.55 (Expansion)
<b>2019</b>				
Ben E. Keith	Coffee	Food & Beverage Products Distributor	60	\$99.2 (Expansion)
Dothan Warehouse Investors	Houston	Refrigerated Warehouse	15	\$18 (Expansion)
Carvana	Jefferson	Automobile Distribution	450	\$46.6 (New)
Shoreline Transportation	Butler	Logistics/Distribution	15	\$18.0 (Expansion)
The Children's Place	DeKalb	Distribution Center	50	\$11.7 (Expansion)



## RECENT EXPANSIONS & NEW PROJECTS (PARTIAL LIST)



**Amazon's** is breaking ground on a \$325 million, 855,000-square-foot fulfillment center in the heart of Alabama.

Additionally, **Amazon** is opening two new delivery stations in the Birmingham metro area, to help speed up deliveries for customers in the region.



**Amazon's** is also opening a \$30 million, 362,000-square-foot "sortation center" in Mobile to accelerate delivery of online purchases.



**Lowe's Home Improvement** announced this week plans to construct a 1.2 million-square-foot distribution facility in Jefferson County



1 million-square-foot distribution center is located on Lakeshore Parkway near the intersection with Alabama 150.



**Wal-Mart** opened a 2.6 million-square-foot facility that supplies several regional distribution centers and support approximately 700 Walmart stores in Alabama, Mississippi and beyond.



**ALDI** kicks off construction on \$100 million distribution center, regional HQ in Loxley to support the company's expansion throughout the Gulf Coast region.



**Publix** opened their 638,000-square-foot distribution facility last year and will provide goods to stores in Alabama and surrounding states.



**MTC Logistics** announced plans to build a \$58 million, 300,000 sq. ft. cold storage facility at Alabama State Port. It will contain almost 12 million cubic-feet of refrigerated space, enabling it to store 40,000 pallets of product.